C_TS460_2021^{Q&As}

SAP Certified Application Associate - SAP S/4HANA Sales 2021 Upskilling

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QUESTION 1

Your project requires that a new text element from the business partner master record is automatically copied into the header information in sales orders. What must you do? Choose Two correct answers.

A. Create a condition master record for the new text type.

B. Assign a text determination procedure to the sales document type.

C. Assign the required text type with an appropriate access sequence to the text determination procedure.

D. Assign a text determination procedure to the sales item category.

Correct Answer: AB

QUESTION 2

In the SAP organizational structure for sales, which entity represents your strategy to distribute goods and/ or services to your customers? Choose the correct answer.

A. Sales group

B. Sales organization

C. Distribution channel

D. Division

Correct Answer: C

QUESTION 3

In SAP S/4HANA which technologies can you use to set up output for abilling document? Choose Two correct answers.

A. Omnichannel convergent billing

B. SAP Workflow

C. BRF+ (Business Rules Framework plus)

D. NAST

Correct Answer: CD

QUESTION 4

In a delivery-related billing process, how can you force an automatic new price determination during billing document creation? Choose the correct answer.

A. Select a pricing-relevant billingdocument type.

B. Select a relevant pricing type in copying control at header level.

C. Select a relevant pricing type in copying control at item level.

D. Select a pricing-relevant billing item category.

Correct Answer: C

QUESTION 5

In a customer system, a text item is transferred from a sales order to an outbound delivery. Which setting enables this? Choose the correct answer.

A. The delivery item category must contain a movement type.

B. The sales item category for the text item must contain a movement type.

C. The sales item category must be relevant for delivery.

D. The delivery document type must allow text items.

Correct Answer: D

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