



# C\_TS460\_2021<sup>Q&As</sup>

SAP Certified Application Associate - SAP S/4HANA Sales 2021  
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### QUESTION 1

Which of the following elements can you use to influence the item category determination in a sales order? Choose Two correct answers.

- A. Item category group
- B. Sales document type
- C. Sales area
- D. Material type

Correct Answer: AB

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### QUESTION 2

In a standard SAP S/4HANA system, a customer wants to configure output by adding a new field to an existing form. In which case can the form modification be regarded as simple? Choose the correct answer.

- A. The field exists in the communication structure, but its format needs to be changed before it can be integrated into the form.
- B. The field is NOT recognized in the processing program and needs to be added to the communication structure.
- C. The field does NOT yet exist and needs to be added to the database.
- D. The field exists in the communication structure and can be integrated in its existing format.

Correct Answer: D

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### QUESTION 3

In a delivery-related billing process, how can you force an automatic new price determination during billing document creation? Choose the correct answer.

- A. Select a pricing-relevant billingdocument type.
- B. Select a relevant pricing type in copying control at header level.
- C. Select a relevant pricing type in copying control at item level.
- D. Select a pricing-relevant billing item category.

Correct Answer: C

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### QUESTION 4

A customer usually prefers complete delivery of a sales order. When creating a particular order, however, the customer



wouldlike to make an exception and allow partial deliveries. How would you proceed to do this? Choose the correct answer.

- A. Deselect the Complete Delivery flag in the sales order itself.
- B. Deselect the Complete Delivery flag in the business partner master record.
- C. Deselect the Complete Delivery flag in the outbound delivery.
- D. Deselect the Complete Delivery flag in the customer-material info record.

Correct Answer: A

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#### QUESTION 5

In SAP S/4HANA which technologies can you use to set up output for abilling document? Choose Two correct answers.

- A. Omnichannel convergent billing
- B. SAP Workflow
- C. BRF+ (Business Rules Framework plus)
- D. NAST

Correct Answer: CD

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