



C_TS460_2020^{Q&As}

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QUESTION 1

Where do you configure relevance for picking in SAP S/4HANA? Choose the correct answer.

- A. Outbound delivery item category
- B. schedule line category
- C. Material document type
- D. Outbound delivery type

Correct Answer: A

QUESTION 2

Your project requires a rushorder process in which a delivery document is automatically created immediately after the sales order is saved. In which customizing object do you activate this? Choose the correct answer.

- A. Sales document type
- B. Schedule line category
- C. Sales item category
- D. Copy control

Correct Answer: A

QUESTION 3

In SAP Smart Business, the sales process flow can be the starting point. Which features does the process flow provide in this context? Choose Two correct answers.

- A. A wizard is available that uses machine learning to help the user with issue solving.
- B. The actual status of a document is shown graphically using colours (red/green).
- C. It is possible to open and solve an issue directly from the process flow.
- D. Using artificial intelligence (AI), the system predicts the issue status on a certain date using colours.

Correct Answer: BC

QUESTION 4

A business user grants his customer a special price. This special price should ignore all possible discounts that may be applicable in a sales order for this customer. What must the business user do? Choose the correct answer.



- A. Set the Exclusion indicator in the condition record of the discounts.
- B. Set the Exclusion indicator in the condition record for the special price.
- C. Activate the Condition Update indicator in the condition record of the discounts.
- D. Maintain a maximum condition value in the condition record for the special price.

Correct Answer: A

QUESTION 5

Which organizational units must you set up for billing? Choose Two correct answers.

- A. Profit centre
- B. Company code
- C. Sales area
- D. Business area

Correct Answer: BC

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