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QUESTION 1

Which of the following assignments are possible when you set up organizational units for sales? Choose Three correct answers.

- A. Assign a shipping point to multiple plants.
- B. Assign a plant to multiple company codes.
- C. Assign a plant to multiple sales organizations/distribution channels.
- D. Assign multiple plants to one sales organization/distribution channel.
- E. Assign multiple divisions to one company code.

Correct Answer: ACD

QUESTION 2

To which combination of organizational units do you assign a warehouse number? Choose the correct answer.

- A. Plant and storage section
- B. Plant and storage location
- C. Plant and storage type
- D. Plant and material staging area

Correct Answer: B

QUESTION 3

Which organizational unit is defined as a physical location that processes and monitors outbound deliveries and goods issues? Choose the correct answer.

- A. Plant
- B. Shipping point
- C. Loading point
- D. Storage location

Correct Answer: B

QUESTION 4

In a standard SAP S/4HANA system, which elements are a possible source for the partner function in your sales order?



Choose Two correct answers.

- A. Material master record
- B. Customer hierarchy
- C. Preceding delivery
- D. Preceding value contract

Correct Answer: BD

QUESTION 5

Your project uses the new output management in SAP S/4HANA. What must you create to print the order confirmation immediately after the order is saved? Choose the correct answer.

- A. Output message
- B. Decision table entry
- C. Transmission medium
- D. Condition record

Correct Answer: C

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