

# C\_TS460\_2020<sup>Q&As</sup>

SAP Certified Application Associate - SAP S/4HANA Sales 2020 Upskilling

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#### **QUESTION 1**

Which confir	mation strateg	ies can you se	elect when	executing backorder	processing	(BOP)?	Choose	Three o	correc
answers.									

- A. Fail
- B. Lose
- C. Split
- D. Fill
- E. Win

Correct Answer: BDE

#### **QUESTION 2**

Which sales document type do you use to supply specified quantities on defined dates? Choose the correct answer.

- A. Quantity contract
- B. Value contract
- C. Master contract
- D. Scheduling agreement

Correct Answer: D

#### **QUESTION 3**

You use the same textelement in a sales order and in the subsequent delivery. What must you customize to ensure that changes to the sales order text are also visible in the delivery text? Choose the correct answer.

- A. Data transfer routine for texts
- B. Text type
- C. Text determination procedure
- D. Access sequence

Correct Answer: D

#### **QUESTION 4**

You set up partner determination. To which elements do you assign the partner determination procedure? Choose Two

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correct answers.

- A. Account group
- B. Delivery type
- C. Delivery item category
- D. Customer hierarchy node

Correct Answer: AB

#### **QUESTION 5**

In a customer system, a text item is transferred from a sales order to an outbound delivery. Which setting enables this? Choose the correct answer.

- A. The delivery item category must contain a movement type.
- B. The sales item category for the text item must contain a movement type.
- C. The sales item category must be relevant for delivery.
- D. The delivery document type must allow text items.

Correct Answer: D

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