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QUESTION 1

What must you consider concerning the setup of partner functions and partner types? Please choose the correct answer.

- A. Partner functions can be changed on the item and schedule line level of a sales document.
- B. Partner types are assigned to partner functions in Customizing for partner determination.
- C. Partner functions can be copied from the sales document header to the customer master record
- D. Partner types are created in Customizing for partner determination.

Correct Answer: B

QUESTION 2

In a sales order, which parameter can be used for the route determination? Please choose the correct answer.

- A. The loading group assigned to the material
- B. The shipping condition of the Sold-to party
- C. The Incoterms of the Ship-to party
- D. The departure zone of the plant

Correct Answer: B

QUESTION 3

What are characteristics of a shipping point? There are 3 correct answers to this question.

- A. Shipping points are required for delivery processing
- B. Shipping points are assigned to plants
- C. Shipping points are used are used to create warehouse order
- D. Loading group is used for shipping point determination
- E. Shipping points are assigned to a storage location

Correct Answer: ABD

QUESTION 4

You manually change the item category of a quotation item and create a subsequent sales order. You do NOT want the item category in the sales order to be determined automatically. How do you achieve this? Please choose the correct



answer.

- A. Maintain a default item category in the copy control
- B. Choose "reference mandatory" in the quotation type
- C. Define an item category usage for the item category determination
- D. Enter an alternative item category in the sales order type

Correct Answer: A

QUESTION 5

You want to be able to maintain a new partner function in the customer role of the business partner master and have it copied as a proposal to the sales order. How do you achieve this? There are 2 correct answers to this question.

- A. Include the new partner function in the partner determination procedure of the relevant account group
- B. Include the new partner function in the relevant copy control from the customer role of the business partner master to sales documents
- C. Mark the new partner function as relevant for sales documents and customer role of the business partner master.
- D. Ensure that the customer role of the business partner master is the source for the new partner function in the sales order

Correct Answer: AB

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