



C_TS460_1909^{Q&As}

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QUESTION 1

Which of the following actions can you directly execute in the SAP Fiori app "Manage Sales Orders"? There are 3 correct answers to this question.

- A. Create sales orders
- B. Reject all items in a sales order
- C. Release credit blocks
- D. Remove billing blocks
- E. Create billing documents

Correct Answer: ABD

QUESTION 2

In SAP S/4HANA Sales, which steps in the sale from stock process are optional? There are 2 correct answers to this question.

- A. Create sales order
- B. Calculate freight costs
- C. Create delivery
- D. Create sales quotation

Correct Answer: BD

QUESTION 3

What is the preferred Implementation methodology used in SAP S/4HANA projects?

- A. SAP Launch
- B. Waterfall
- C. SAP Activate
- D. ASAP

Correct Answer: C

QUESTION 4

You want to combine items from different sales orders into one delivery document. Which common characteristics are



required? There are 2 correct answers to this question.

- A. Shipping point
- B. Payment terms
- C. Order type
- D. Ship-to party

Correct Answer: AD

QUESTION 5

What are standard Sales and Distribution text sources? There are 3 correct answers to this question.

- A. Preceding document
- B. Customer role of the business partner master
- C. Condition master
- D. Material master
- E. Output master

Correct Answer: ABD

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