



# C\_TS460\_1909<sup>Q&As</sup>

SAP Certified Application Associate - SAP S/4HANA Sales 1909  
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#### QUESTION 1

Where do you assign a contract profile? Please choose the correct answer.

- A. Item category
- B. Sales document type
- C. Billing document type
- D. Customer master

Correct Answer: B

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#### QUESTION 2

Which organizational unit is used for interim storage in EWM? Please choose the correct answer.

- A. Door
- B. Staging area
- C. Storage location
- D. Activity area

Correct Answer: B

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#### QUESTION 3

Which characteristics apply to listing and exclusion? There are 2 correct answers to this question.

- A. A single sales document can have both a listing and exclusion procedures assigned simultaneously
- B. An existing condition record for a listing can be switched to an exclusion
- C. The listing and exclusion procedures are determined the same way as a pricing procedure in a sales order
- D. Listing and exclusion is based on the condition technique

Correct Answer: AD

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#### QUESTION 4

What are some of the new features in SAP S/4HANA Sales for the SAP digital payment add-on? Please choose the correct answer.

- A. Removal of credit card authorization from sales order to prevent over-authorization



- B. Automatic release of credit limit
- C. Deletion of credit card authorization via the service payment provider
- D. Approval of PayPal four-step payment

Correct Answer: C

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#### QUESTION 5

What are SAP standard criteria used in determination of G/L accounts? There are 3 correct answers to this question.

- A. Sales organization
- B. Chart of accounts
- C. Company code
- D. Account assignment group
- E. Account assignment group for material

Correct Answer: ABE

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