



C_TS460_1809^{Q&As}

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Sales 1809 Upskilling

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QUESTION 1

Your customer requires billing to run for all invoices on the day of each month. How do you set up this requirements? Please choose the correct answer.

- A. Set up a factory calendar for the bill-to-party and assign it to the general billing interface
- B. Set up a factory calendar and assign it to the customer role of the business partner master of the payer
- C. Set up a periodic billing plan for this bill-to-party and assign it to the customer role of the business partner master
- D. Set up a job for background processing for this payer at the end of each month

Correct Answer: D

QUESTION 2

What can sales representatives do using SAP Smart Business tools? There are 3 correct answers to this question.

- A. Resolve issues with sales orders blocked for delivery or billing
- B. Request creation of new business partner master data
- C. Edit the payment terms in a sales order
- D. Obtain a graphical overview of sales documents and their status
- E. Allocate a sales order to a different sales area

Correct Answer: ACD

QUESTION 3

For which condition types can you maintain a condition master record for pricing? There are 2 correct answers to this question.

- A. Surcharges-KP01
- B. Freight - KFOO
- C. Cash discount - SKTO
- D. Costs - VPRS

Correct Answer: AB

QUESTION 4

Which organizational elements are mandatory for the order-to-cash process? There are 2 correct answers to this



question.

- A. Business area
- B. Warehouse number
- C. Company code
- D. Plant

Correct Answer: CD

QUESTION 5

What type of data does SAP Core Data Services (CDS) use to deliver operational reporting? Please choose the correct answer.

- A. Live transactional data
- B. Hybrid transactional data
- C. Replicated transactional data
- D. Aggregated data

Correct Answer: A

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