



# C\_TS460\_1809<sup>Q&As</sup>

C\_TS460\_1809 : SAP Certified Application Associate - SAP S/4HANA  
Sales 1809 Upskilling

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### QUESTION 1

There are already sales orders in the system. You increase the price of your products and want to invoice the new price for all unbilled sales orders. How can you achieve this? Please choose the correct answer.

- A. Set the pricing type in the copy control for the billing documents
- B. Use an invoice list for billing
- C. Use the billing due list for billing
- D. Set the pricing type in the category in the billing documents

Correct Answer: A

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### QUESTION 2

There are already sales orders in the system. You increase the price of your products and want to invoice the new price for all unbilled sales orders. How can you achieve this? Please choose the correct answer.

- A. Use an invoice list for billing
- B. Use the billing due list for billing
- C. Set the pricing type in the copy control for the billing documents
- D. Set the pricing type in the category in the billing documents

Correct Answer: C

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### QUESTION 3

What does the billing type control?

There are 2 correct answers to this question.

- A. Number range
- B. Billing relevance
- C. Billing date determination
- D. Account determination

Correct Answer: AD

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### QUESTION 4

Your customer wants to ship as much material as possible on a requested date and does NOT want any subsequent



deliveries in case of shortage.

What do you set to achieve this requirement?

Please choose the correct answer.

- A. The "No limit to subsequent deliveries" indicator
- B. The "Only complete delivery (per item) allowed" indicator
- C. The "Complete delivery" indicator in the sales order header
- D. The "One delivery with quantity greater than zero has to be created" indicator

Correct Answer: D

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#### QUESTION 5

What kind of billing plan is used to set up down payments for a sales process? Please choose the correct answer.

- A. Payment plan
- B. Milestone billing
- C. Installment plan
- D. Periodic billing

Correct Answer: B

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