



# C\_TCRM20\_73<sup>Q&As</sup>

SAP Certified Application Associate - CRM Foundation with SAP CRM  
7.0 EhP3

**Pass SAP C\_TCRM20\_73 Exam with 100% Guarantee**

Free Download Real Questions & Answers **PDF** and **VCE** file from:

[https://www.passapply.com/c\\_tcrm20\\_73.html](https://www.passapply.com/c_tcrm20_73.html)

100% Passing Guarantee  
100% Money Back Assurance

Following Questions and Answers are all new published by SAP Official  
Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





### QUESTION 1

You are responsible for the initial data load from SAP ERP to SAP CRM. Which categories of data do you have to consider?

There are 3 correct answers to this question.

Response:

- A. Corporate objects
- B. Customizing objects
- C. CRM-specific objects
- D. Condition objects
- E. Business objects

Correct Answer: BDE

---

### QUESTION 2

Replication of data from CRM to other systems can be defined in CRM. Where is the corresponding replication model created?

Please choose the correct answer.

Response:

- A. In Object management
- B. In the BDOC modeller
- C. In the Data Integrity Manager
- D. In the Administration Console

Correct Answer: D

---

### QUESTION 3

The objects to be exchanged between CRM and SAP ECC systems can be filtered using filter criteria.

With reference to 'filter criteria' which of the following statements are true?

There are 2 correct answers to this question.

Response:



- A. For the initial load toward the SAP R/3 system, there is no filtering of the load objects.
- B. Master Data, Customizing and condition objects can be filtered at the source only.
- C. The filter for business objects are predefined (stored in table SMOFFILFLD) whereas filters for Customizing or condition objects can be set on existing fields.

Correct Answer: AC

---

#### QUESTION 4

Which of the following processes are included in SAP CRM Sales? There are 3 correct answers to this question.

Response:

- A. Complaints Management
- B. Account and Contact Management
- C. Case Management
- D. Activity Management
- E. Opportunity Management

Correct Answer: BDE

---

#### QUESTION 5

Which of the following statements are correct regarding CRM Middleware?

There are 3 correct answers to this question.

Response:

- A. SAP CRM Middleware requires additional server and software.
- B. Index server is used for the faster access to the product data needed by web applications.
- C. Internet Pricing and Configurator (IPC) provides configuration and pricing datafor web applications.
- D. CRM Server is connected to mobile clients via Communication station.

Correct Answer: BCD

---

[Latest C\\_TCRM20\\_73 Dumps](#)

[C\\_TCRM20\\_73 Study Guide](#)

[C\\_TCRM20\\_73 Braindumps](#)