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SAP Certified Application Associate - CRM Foundation with SAP CRM 7.0 EhP3

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QUESTION 1

What is the difference between `life cycle\\' and `role\\'?

Please choose the correct answer.

Response:

A. A business partner may have several roles at the same time, but a life cycle stage is the status that the business partner has at a specific point in time.

B. An account may be assigned several business partner roles, but just one life cycle stage.

C. The account life cycle is delivered as a hidden function and must be activated in the UI configuration tool.

D. Rest all answers are correct

Correct Answer: D

QUESTION 2

You are responsible for data loads of business objects such as Business Partners and Sales Orders from

CRM to ERP. What can you do to reduce the data load?

Please choose the correct answer.

Response:

A. Apply filter in the Communication station.

B. Apply filter in the Administration console.

C. Apply filter in BDOC modeller.

D. Apply filter in Business Adaptor Objects.

Correct Answer: D

QUESTION 3

You want to be notified when BDOC messages are not executed properly. How do you enable this?

Please choose the correct answer.

Response:

A. BDOC modeller

B. Error handler settings

C. Using LUW (Logical Unit of Work)

D. CRM Middleware with Computing Center Management System (CCMS) integration.

Correct Answer: D

QUESTION 4

Which of the following are used for Billing item category determination?

There are 2 correct answers to this question.

Response:

A. Source transaction type

B. Source Payer

C. Source item category

D. Source Sold-to-party

E. Source business partner

Correct Answer: AC

QUESTION 5

Customer-specific adjustments to the UI must be performed using a role configuration key.

Please choose the correct answer.

Response:

A. True

B. False

Correct Answer: A

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