



# C\_C4H410\_21<sup>Q&As</sup>

SAP Certified Application Associate - SAP Sales Cloud 2111

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#### QUESTION 1

What options are available to upload data to a cloud data source? Note: There are 2 correct Answers to this question.

- A. Web service
- B. Broadcast reports
- C. Mashup
- D. CSV file

Correct Answer: CD

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#### QUESTION 2

What happens during the lead aging notification process? Note: There are 2 correct answers to this question.

- A. The manager of the sales representative receives the notification.
- B. The sales representative of the lead receives the notification.
- C. A new high-priority notification is triggered after the first notification expires.
- D. By default, the priority for the notification is set to high.

Correct Answer: AD

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#### QUESTION 3

Which data is synchronized bi-directionally between SAP Hybris Cloud for Customer and SAP CRM on premise? There are 2 correct answers to this question.

- A. Territory Management data
- B. Opportunities
- C. Product master data
- D. Account Master Data

Correct Answer: BD

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#### QUESTION 4

A Bill of Material was triggered from SAP Hybris Cloud for Customer using the Request External Pricing option. Where can the pricing and quantity be edited? Please choose the correct answer.

- A. In the child item only



- B. In both the parent item and the child item
- C. In the parent item only
- D. In the quotation header

Correct Answer: C

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#### QUESTION 5

In HTML5, what can you do using the field definition link? There are 2 correct answers to this question.

- A. Hide an extension field from the master template.
- B. Add an extension field to the page layout.
- C. Add an extension field to a form template.
- D. Add an extension field to a data source.

Correct Answer: CD

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