



# C\_BRU2C\_2020<sup>Q&As</sup>

SAP Certified Application Associate - SAP Billing and Revenue  
Innovation Management - Usage to Cash

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### QUESTION 1

Which steps do you need to set up a Master Agreement with complex discounting in the BRIM Solution Landscape?  
Note: There are 2 correct answers to this question.

- A. Rate consumption with reference to master agreement
- B. Create discount agreement for master agreement in Convergent Invoicing
- C. Create discount agreement for master agreement in subscription order management
- D. Create subscription contracts with reference to master agreement

Correct Answer: BD

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### QUESTION 2

Which of the following fulfillment types are supported in SAP S/4HANA RAR? Note: There are 3 correct answers to this question.

- A. Event-based
- B. Time-based
- C. Contract-based
- D. Percentage of completion
- E. Estimated quantity

Correct Answer: ABD

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### QUESTION 3

Which processes could be related to a master agreement? Note: There are 2 correct answers to this question.

- A. Invoice creation
- B. Discounting
- C. Partner settlement
- D. Revenue recognition

Correct Answer: AB

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### QUESTION 4

Which of the following steps are performed automatically by SAP S/4HANA Service: SOM Order Distribution



Infrastructure? Note: There are 2 correct answers to this question.

- A. Distribution of subscription contract
- B. Distribution of charge plan
- C. Activation of services
- D. Activation of subscription order

Correct Answer: AC

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#### QUESTION 5

What kind of documents can be included in one installment plan?

- A. Multiple open and cleared documents with multiple Business Partners
- B. Multiple open and cleared documents with the same Business Partner
- C. Multiple open documents with multiple Business Partners
- D. Multiple open documents with the same Business Partner

Correct Answer: D

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