



# C\_ARSOR\_2108<sup>Q&As</sup>

SAP Certified Application Associate - SAP Ariba Sourcing

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### QUESTION 1

Which event types in SAP Ariba Sourcing can be configured to allow competition so that suppliers can see their bid rank or the current lead bid?

- A. Request for proposal
- B. Reverse Auction
- C. Quick Quote posting
- D. Request for Information

Correct Answer: AB

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### QUESTION 2

You are creating event content in Microsoft excel. What can potentially cause errors when you upload a Microsoft excel file into an SAP Ariba Sourcing event? Note: there are 3 correct answers to this question.

- A. Adding new rows
- B. Editing the column headers
- C. Sorting and filtering the excel file
- D. Creating a system ID for new rows
- E. Editing the tab labels

Correct Answer: CDE

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### QUESTION 3

Which bidding format is intended to be used when pricing terms are not equal across suppliers?

- A. Index-based
- B. Bid transformation
- C. Total cost
- D. Price breakdown

Correct Answer: B

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### QUESTION 4

Which activity in the sourcing process takes place in SAP Ariba Sourcing? Please choose the correct answer.



- A. Monitor long-term supplier performance.
- B. Analyze supplier bids.
- C. Request periodic changes to supplier information.
- D. Negotiate contract terms.

Correct Answer: B

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#### QUESTION 5

Which pricing option is recommended when cost components in a line item vary by supplier and are not visible to participants?

- A. Price breakdown
- B. Bid transformation
- C. Total cost
- D. Alternative responses

Correct Answer: B

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