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QUESTION 1

Which of the following statements are true regarding Discount Pricing?

There are 2 correct answers to this question.

A. Discount Percent can be used with both catalog and non-catalog items

B. Discounted Price set the price of the item

C. Discounted Price can be used with only catalog items

D. Discounted Price is used with all contract types

E. Discount Percent is used only for item-level contracts

Correct Answer: AB

QUESTION 2

which of the following is a benefit for sellers using Ariba Network? There are 2 correct answers

A. invoices submitted electronically via PO-flip are more accurate and accepted more quickly by buyers

B. sellers with good ratings are promoted as potential suppliers on Ariba Network

C. sellers collect marketing intelligence for their industry on Ariba Network

D. sellers transacting on Ariba network are eligible to use marketing services to promote products on Ariba U Network

Correct Answer: BD

QUESTION 3

Which of the following are the major locations for reports?

There are 3 correct answers to this question.

A. Public Workspace

B. Prepackaged Reports

C. Public Reports

D. Dynamic Workspace

E. Personal Workspace

Correct Answer: BCE

QUESTION 4

In Catalog Search, Keyword searches default to which of the following searches?

Please choose the correct answer.

A. NOT

B. None of the above

C. OR

D. AND

Correct Answer: D

QUESTION 5

Which of the following are benefits from Ariba Discovery?

There are 3 correct answers to this question.

A. Reduces attrition rate

B. Mitigates Supply Risk

C. Trusted

D. Effective

E. Integrated

Correct Answer: CDE

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