C9020-970 Q&As

IBM Enterprise Storage Sales V4

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QUESTION 1

A customer currently has a XIV Gen2 system and is complaining about the performance for its business analytics.

Which feature of the Gen3 XIV should improve this workload?

A. Self-encrypting drives

B. Flash cache

C. Hyper-Scale Mobility

D. 4 TB drives

Correct Answer: D

QUESTION 2

On which IBM server platforms is IBM Spectrum Scale available?

A. IBM i on POWER, and System z

B. AIX and IBM i on POWER

C. AIX on POWER, and System z

D. Linux and Windows on POWER

Correct Answer: A

QUESTION 3

Which function does a pre-install Technical and Delivery Assessment (TDA) perform?

A. Providing a roadmap of questions to use when reviewing a proposal for IBM storage products

B. Reviewing the customer\\'s knowledge of the IBM storage solution

C. Reviewing the technical configuration before ordering the storage solution

D. Providing a roadmap of questions to use when assessing site readiness

Correct Answer: B

QUESTION 4

A new customer to the TS3500 wants to know if the TS3500 they recently purchased has a three-year 9x5 warranty.

What is the correct answer to give the customer?

A. One year, 7x24 is the standard warranty.

B. Three years, 7x24 is the standard warranty.

C. Three years, 9x5 is the standard warranty.

D. One year, 9x5 is the standard warranty.

Correct Answer: C

QUESTION 5

A customer is designing a disaster recovery solution including storage based replication. The customer wants to implement a new IBM Spectrum Virtualize to handle the replication but is concerned about WAN optimization.

Which advantage of IBM Spectrum Virtualize will help with concern?

A. Global Mirror

B. Replication Layer

C. Two active links

D. IBM SANSlide

Correct Answer: D

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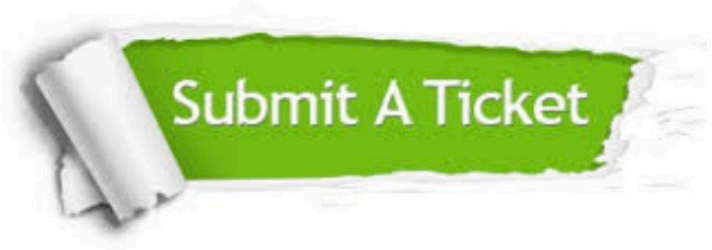

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