



C9020-970^{Q&As}

IBM Enterprise Storage Sales V4

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QUESTION 1

A customer is interested in using IBM Spectrum Scale, but is concerned about the cost of keeping the data on spinning disk.

How can IBM Spectrum Scale lower costs?

- A. By using OpenStack Cinder to migrate to lower tier storage
- B. By using Easy Tier to migrate to NL-SAS
- C. By using IBM Spectrum Archive to migrate to tape
- D. By using DFSMS to migrate to a lower tier of storage

Correct Answer: B

QUESTION 2

A customer desires to implement a VMware HA environment by combining a stretched IBM Spectrum Virtualize cluster configuration with VMware vSphere. How does this solution limit downtime in the VMware cluster?

- A. VMware vCenter can then be integrated with the IBM Storage Integration Server.
- B. Virtual machines can be nondisruptively migrated with vMotion between two separate data centers.
- C. The IBM Spectrum Virtualize Storage Replication Adapter (SRA) can be used to automate disaster recovery testing.
- D. Compression allows more Virtual Machines to be stored within one VMware datastore.

Correct Answer: A

QUESTION 3

What is an advantage of IBM XIV compared to EMC VMAX?

- A. Professional migration services
- B. Ease of management
- C. Software priced by capacity
- D. Fully automated software tiering

Correct Answer: C



QUESTION 4

A business partner uses the IBM TCOnow! tool to produce a Total Cost of Ownership (TCO) report for a customer. Which statement is true regarding a business partner accessing the IBM TCOnow! tool?

- A. The tool has only limited content for business partners while the full tool is available to IBM employees.
- B. The tool is available to download for free from IBM.
- C. The tool can only be run via a web browser on the Partner World site.
- D. The tool must be purchased through CIOview.

Correct Answer: A

QUESTION 5

Which two IBM storage offerings support OpenStack? (Choose two.)

- A. ProtecTIER
- B. Storwize family
- C. TS3500
- D. FlashSystem 840
- E. XIV

Correct Answer: CE

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