



C4040-252^{Q&As}

Power Systems with POWER8 Enterprise Technical Sales Skills V1

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QUESTION 1

An IBM client has an existing POWER6 570. The client is upgrading to a POWER7+ 770. Which asset can be re-utilized in the new configuration?

- A. PCIe 1 2X I/O Drawer
- B. DDR2 memory DIMMS
- C. SCSI disks in disk bays
- D. SCSI PCI-X disk adapters

Correct Answer: A

QUESTION 2

A client is evaluating POWER8 relative to x86 for a big data and analytics solution. They want to determine the lowest cost option.

What could be used to provide a financial analysis?

- A. Eagle TCO Engagement
- B. IBM Workload Estimator
- C. Scorpion Study
- D. IBM eConfig

Correct Answer: A

QUESTION 3

A customer is interested in running a dual VIOS configuration, and wants to avoid SAN boot for the VIOS. Which of the following solutions should be recommended?

- A. Allocate iSCSI storage on two separate adapters for the VIOS boot disks.
- B. Allocate Fibre Channel storage to the machine and then use vSCSI to the VIOS for boot disks.
- C. Allocate two SAS disks on two separate SAS adapters for VIOS boot disks.
- D. Allocate two Fibre Channel LUNs and two iSCSI LUNs, then give one of each to the VIOS boot disks.

Correct Answer: A

QUESTION 4



A customer is considering adding more workloads to their production 6-core Power 720. The server already has several IBM i LPARs with dedicated resources.

What information would help the technical representative determine the upgrade configuration needed?

- A. A current system plan
- B. An ASMI hardware report A print screen of the system properties
- C. A system configuration list generated from the HMC

Correct Answer: A

QUESTION 5

A customer is considering a Power Systems solution to provide in-memory table look-up for large volumes of unstructured data for their mobile and social applications. Which of the following Power Systems solution editions satisfies the requirement?

- A. IBM Solution for Analytics
- B. IBM Data Engine for Analytics
- C. IBM Data Engine for NoSQL
- D. IBM BLU Acceleration

Correct Answer: C

Reference: http://www-01.ibm.com/common/ssi/cgibin/ssialias?infotype=PMandsubtype=SPandhtmlfid=POS03135USE&Nandapname=TAB_2_2_Appname#loaded

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