



Power Systems with POWER8 Sales Skills V1

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# **QUESTION 1**

Which PCI adapter(s) is (are) supported in POWER8?

- A. PCI-X and PCIe Gen 3
- B. PCIe Gen 3 only
- C. PCIe Gen 1, PCIe Gen 2, and PCIe Gen 3
- D. PCI-X, PCIe Gen 1, PCIe Gen 2, and PCIe Gen 3

Correct Answer: B

Explanation: As per IBM reference, Power8 supports only PCIe Gen 3 adapters. Reference: http://www-01.ibm.com/support/knowledgecenter/8247- 21L/p8eab/p8eab\_83x\_8rx\_supported\_pci.htm

### **QUESTION 2**

How does POWER8 technology contribute to lower TCO?

A. Software licensing and with Capacity on Demand allows software to be licensed to the lowest core count.

- B. Higher performance cores reduces software licensing.
- C. RAS features mean the cost of failover systems can be eliminated.
- D. The lower energy usage of Power Systems can reduce 20% of systems costs.

Correct Answer: D

Explanation: Power8 system has everything a datacenter needs. The lower energy usage of Power Systems can reduce system costs up to 20%. This translates into lower TCO and maximum efficiency.

### **QUESTION 3**

A retail customer has variable processing requirements. The processor and memory requirements are not constant and represent a significant cost element of the E870. What feature should be presented to provide a solution for this situation?

- A. Active Memory Expansion
- B. PowerVM
- C. Capacity on Demand
- D. Active Memory Sharing

Correct Answer: A

Topic 4, High Level Solution Design (34%)



## **QUESTION 4**

A customer plans to implement a web-based solution that requires 34 Power cores. They want to acquire a POWER8 solution with the best TCA.

Assuming all other configuration requirements are equal, which solution provides the best TCA?

A. OneE870

B. TwoS824s

- C. Three S814s
- D. OneS822

Correct Answer: B

Reference: http://ibm.azlan.nl/html/stream\_file.php?key=885tgf2sx

#### **QUESTION 5**

A customer is running a critical and large Oracle Database on x86 servers in an 8-node RAC cluster. The client has regular outages and poor performance.

Which POWER8 advantage is most relevant to the customer?

- A. Near linear scaling
- **B. Service Processor**
- C. ECC memory
- D. License savings

Correct Answer: A

Explanation: There are some algorithms that scale nearly perfectly to thousands (or hundreds of thousands) of threads

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