



# C4040-250<sup>Q&As</sup>

Power Systems with POWER8 Sales Skills V1

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### QUESTION 1

A customer purchased a new POWER8 Scale-out server and wants three years of 24 by 7 hardware.

Which option satisfies this request?

- A. Upgrade from one year 9 by 5 to 24 by 7 and one year to a three year warranty extension.
- B. Upgrade from one year 24 by 7 to three years.
- C. The standard 24 by 7 warranty for three years
- D. Upgrade from standard three years 9 by 5 to 24 by 7.

Correct Answer: D

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### QUESTION 2

A customer with an AS/400 running S/36 code needs to migrate to a new POWER8 system. They require a deskside solution. Which solution will satisfy the customer's requirements?

- A. S812L running IBM i 6.2
- B. S814 running IBM i 7.1
- C. S822 running IBM i 7.2
- D. S814 running IBM i 6.1

Correct Answer: B

S814 is deskside solution and with IBM I 7.1 it can execute S/36 code. Reference:  
<http://www-03.ibm.com/systems/power/hardware/s814/specs.html>

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### QUESTION 3

A customer is considering the E880 server with PowerVC to simplify virtualization management.

Which software product includes PowerVC?

- A. AIX 7 Standard Edition
- B. AIX 7 Enterprise Edition
- C. AIX 6 Express Edition
- D. PowerVM Enterprise Edition

Correct Answer: B

Explanation: AIX Enterprise Edition will now include the PowerVC offering. PowerVC improves enterprise virtualization



management, reduces capital expense and power consumption, and increases agility and execution to respond to changing business requirements.

Reference: <http://www-01.ibm.com/common/ssi/cgi-bin/ssialias?infotype=OC&subtype=NA&htmlfid=897/ENUS5765-G99&apname=System%20Storage>

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#### QUESTION 4

A department chain IT manager stated that their E870 processing requirements can experience unexpected short peaks throughout the day. They need to automatically activate cores and give them back when the processing requirements decrease.

Which Capacity on Demand offering will satisfy the customer's requirements?

- A. Capacity Upgrade on Demand
- B. Utility
- C. Trial
- D. Elastic

Correct Answer: B

Utility Capacity on Utility CoD is used when you have unpredictable, short workload spikes. Demand

Reference: <http://www.unixmantra.com/2014/03/power-systems-capacity-on-demand-cod.html>

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#### QUESTION 5

IBM is competing with Cisco for a large Oracle database opportunity.

What advantage of POWER8 systems should an IBM Power reseller emphasize?

- A. They can be virtualized.
- B. They are managed by a single pane of glass.
- C. They run Linux.
- D. They offer greater scalability.

Correct Answer: B

IBM Cloud Manager with OpenStack for Power, V4.2 delivers full access to the OpenStack Juno APIs, backed with IBM support. New hybrid support for IBM Cloud Manager with OpenStack enables multiple regions to be managed from a "single pane of glass." Reference: [http://www-01.ibm.com/common/ssi/ShowDoc.wss?docURL=/common/ssi/rep\\_ca/7/897/ENUS214-377/index.html&lang=en&request\\_locale=en](http://www-01.ibm.com/common/ssi/ShowDoc.wss?docURL=/common/ssi/rep_ca/7/897/ENUS214-377/index.html&lang=en&request_locale=en)



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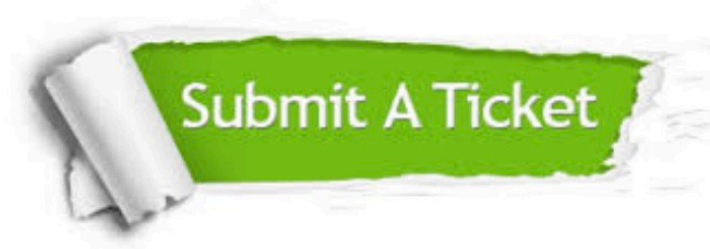
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