



# C1000-020<sup>Q&As</sup>

IBM New Workloads Sales V2

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#### QUESTION 1

Which IBM solution that uses FlashCore technology includes data deduplication?

- A. IBM Storwize V7000F
- B. IBM FlashSystem 900
- C. IBM DS8888
- D. IBM FlashSystem A9000

Correct Answer: D

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#### QUESTION 2

A VMware customer has a heterogeneous SAN storage environment including arrays from HDS and IBM. The customer needs to integrate and seamlessly manage, monitor, and report on the entire environment.

Which storage offering meets this customer's needs?

- A. IBM Spectrum Copy Data Management
- B. IBM Virtual Storage Center
- C. IBM Spectrum Control
- D. IBM Spectrum Virtualize

Correct Answer: C

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#### QUESTION 3

Which concern should a sales specialist emphasize when proposing a new high availability storage replication solution between two sites?

- A. Number of hosts attached
- B. Server speed of models
- C. WAN connection
- D. Host attachment protocol of the storage devices

Correct Answer: C

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#### QUESTION 4

A customer is deploying a new data center and requires a storage solution that provides storage virtualization,



management, and archive-to-tape at the lowest cost per TB.

Which solution should the sales specialist recommend?

- A. IBM Spectrum Copy Data Management
- B. IBM Spectrum Virtualize
- C. IBM Spectrum Suite
- D. IBM Spectrum Archive

Correct Answer: D

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#### QUESTION 5

Which tool should be used to verify that a proposed IBM FlashSystem A9000 solution will deliver the performance required by a customer's high transactional database applications?

- A. Batch Magic
- B. Disk Magic
- C. Capacity Magic
- D. STAT

Correct Answer: B

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