

# C1000-020<sup>Q&As</sup>

IBM New Workloads Sales V2

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#### **QUESTION 1**

A VMware customer has a heterogeneous SAN storage environment including arrays from HDS and IBM. The customer needs to integrate and seamlessly manage, monitor, and report on the entire environment.

Which storage offering meets this customer\\'s needs?

- A. IBM Spectrum Copy Data Management
- B. IBM Virtual Storage Center
- C. IBM Spectrum Control
- D. IBM Spectrum Virtualize

Correct Answer: C

#### **QUESTION 2**

A customer wants to have a disk storage system that provides recommendations on capacity growth that will optimize performance.

Which solution should the sales specialist recommend?

- A. ESS with intra-tier rebalancing
- B. IBM TS4500 with Disk Optimizer
- C. IBM DCS3860 with Capacity Magic
- D. IBM Storwize V7000 with IBM Storage Insights Pro

Correct Answer: D

#### **QUESTION 3**

A customer wants a cloud-based service that provides real-time analytics of its IBM Storwize infrastructure.

Which offering meets this requirement?

- A. IBM Spectrum Control Advanced Edition
- B. IBM Spectrum Scale
- C. IBM Storage Insights Pro
- D. IBM Cloud Object Storage

Correct Answer: C

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#### **QUESTION 4**

Which IBM solution that uses FlashCore technology includes data deduplication?

- A. IBM Storwize V7000F
- B. IBM FlashSystem 900
- C. IBM DS8888
- D. IBM FlashSystem A9000

Correct Answer: D

#### **QUESTION 5**

A customer running IBM Spectrum Virtualize is considering adding IBM FlashSystem.

How should the sales specialist describe the IBM Spectrum Virtualize usage of the IBM FlashSystem?

- A. Performance improvements need larger cache.
- B. A separate storage pool is a requirement for Easy Tier.
- C. IBM FlashSystem can be utilized as Tier 0 for hot data.
- D. IBM FlashSystem requires the customer to define data placement policies.

Correct Answer: B

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