



C1000-020^{Q&As}

IBM New Workloads Sales V2

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QUESTION 1

A customer is deploying a new data center and requires a storage solution that provides storage virtualization, management, and archive-to-tape at the lowest cost per TB.

Which solution should the sales specialist recommend?

- A. IBM Spectrum Copy Data Management
- B. IBM Spectrum Virtualize
- C. IBM Spectrum Suite
- D. IBM Spectrum Archive

Correct Answer: D

QUESTION 2

Which offering provides file sharing and transparent cloud tiering?

- A. IBM Spectrum Virtualize
- B. IBM Spectrum Accelerate
- C. IBM Cloud Object Storage
- D. IBM Spectrum Scale

Correct Answer: D

QUESTION 3

A customer has an existing XIV storage environment that is running out of capacity. The customer wants to add a flash storage system that utilize the same grid architecture design and device drivers.

Which storage solution should be considered?

- A. IBM DS8886
- B. IBM Spectrum Virtualize
- C. IBM FlashSystem 900
- D. IBM FlashSystem A9000R

Correct Answer: D

QUESTION 4



An IBM Spectrum Scale customer needs to increase data capacity, while reducing TCO for data storage for this cluster.

Which IBM offering will lower TCO for IBM Spectrum Scale?

- A. IBM Spectrum Copy Data Management
- B. IBM Spectrum Archive
- C. IBM Spectrum Connect
- D. IBM Spectrum Control

Correct Answer: B

QUESTION 5

Which IBM solution that uses FlashCore technology includes data deduplication?

- A. IBM Storwize V7000F
- B. IBM FlashSystem 900
- C. IBM DS8888
- D. IBM FlashSystem A9000

Correct Answer: D

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