



C1000-020^{Q&As}

IBM New Workloads Sales V2

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QUESTION 1

Which tool should be used to verify that a proposed IBM FlashSystem A9000 solution will deliver the performance required by a customer's high transactional database applications?

- A. Batch Magic
- B. Disk Magic
- C. Capacity Magic
- D. STAT

Correct Answer: B

QUESTION 2

Which concern should a sales specialist emphasize when proposing a new high availability storage replication solution between two sites?

- A. Number of hosts attached
- B. Server speed of models
- C. WAN connection
- D. Host attachment protocol of the storage devices

Correct Answer: C

QUESTION 3

Which product should a sales specialist recommend to a customer looking for a vSphere plug-in that allows provisioning storage for their IBM Storage?

- A. IBM Spectrum Accelerate
- B. IBM Spectrum Insights
- C. IBM Spectrum Connect
- D. IBM Spectrum Scale

Correct Answer: C

QUESTION 4

Which IBM product lets a customer have the same data in three sites for business continuity?



- A. IBM Cloud Object Storage
- B. IBM Storwize V5030
- C. IBM FlashSystem V9000
- D. IBM Storwize V7000

Correct Answer: D

QUESTION 5

An IBM customer wants to implement a block-only, software-defined storage (SDS) solution based on grid storage design with qualified commodity hardware.

Which solution allows the customer to do this?

- A. IBM Spectrum Accelerate
- B. IBM Spectrum Control
- C. IBM Spectrum Virtualize
- D. IBM Spectrum Scale

Correct Answer: D

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