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# **B** **2B-COMMERCE-ADMINISTRATOR<sup>Q&As</sup>**

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### QUESTION 1

Which Salesforce B2B Commerce object is used to tie an Account to a Price List?

- A. Account Link
- B. Contact Group
- C. Account Group
- D. User Id

Correct Answer: C

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### QUESTION 2

In what type of Salesforce construct are Storefront themes stored?

- A. Visualforce Pages
- B. Attachment
- C. Static Resource
- D. Custom Object

Correct Answer: C

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### QUESTION 3

Which two statements are true regarding price lists?

Choose 2 answers

- A. When using the promotions pricing strategy, each custom has a promotion. The Salesforce B2B Commerce storefront reflects all products defined across all promotions.
- B. Using the Marketplace pricing strategy, as a buyer if a customer adds product X to my cart from both Seller A and Seller B, the customer's cart will reflect two line items for the same product X at each price point.
- C. When using Effective Accounts Parent-child hierarchy, the parent account has the CC Account Group and pricelist(s) while child accounts do not require CC Account Group.
- D. When using standard CC Product pricing a business user can achieve customer specific pricing by creating a CC Product.

Correct Answer: BD

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### QUESTION 4



What is true about the use of Product Specs?

- A. They can be applied to accounts.
- B. They can be Included as a condition to be tested on a promotion rule.
- C. They can be used to define product specific pricing
- D. A They can be used in the faceted search and/or displayed on the POP specifications tab.

Correct Answer: D

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#### QUESTION 5

After updating a Page Label record, which action is required to see those changes reflected in a storefront?

- A. Rebuild and activate Configuration Cache in CC Admin > Global Settings > Configuration Cache Management.
- B. Deactivate and Activate the storefront community.
- C. Clear browser Cache on the computer.
- D. Refresh Page Label Cache in CC Admin > Global Settings > Indexing.

Correct Answer: D

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