B 2B-COMMERCE-ADMINISTRATOR Q&As

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QUESTION 1

In what type of Salesforce construct are Storefront themes stored?

A. Visualforce Pages

B. Attachment

C. Static Resource

D. Custom Object

Correct Answer: C

QUESTION 2

Which two statements are true regarding price lists?

Choose 2 answers

A. When using the promotions pricing strategy, each custom has a promotion. The Salesforce B2B Commerce storefront reflects all products defined across all promotions.

B. Using the Marketplace pricing strategy, as a buyer if a customer adds product X to my cart from both Seller A and Seller B. the customer\\'s cart will reflect two line items for the same product X at each price point.

C. When using Effective Accounts Parent-child hierarchy, the parent account has the CC Account Group and pricelist(s) while child accounts do not require CC Account Group.

D. When using standard CC Product pricing a business user can achieve customer specific pricing by creating a CC Product.

Correct Answer: BD

QUESTION 3

What is true regarding coupons with a type of \\'General\\'?

A. Coupons rules enable AND/OR conditions within the source or target condition.

B. There must be at least a source Product or Spec rules defined with a value

C. There must be a coupon rule defined for both source and target conditions.

D. There does not need to be a source or target rule defined for a general coupon.

Correct Answer: A

QUESTION 4

Which product type should be used to offer slight variations of the same product on one product detail page?

A. Component Product

B. Variant Product

C. Aggregated Product

D. Composite Product

Correct Answer: B

QUESTION 5

Which two features are enabled after creating public groups to enable anonymous uteri if the Organization-Wide Default (OWD) for Account is set to Private?

Choose 2 answers

A. register

B. browse

C. line level independence

D. checkout

Correct Answer: AD

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