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QUESTION 1

Which two statements are true about Salesforce B2B Commerce Price Lists?

Choose 2 answers

- A. A price list is specific to a certain currency.
- B. A price list may be set to become enabled in the future.
- C. A price list must contain prices for all products in the system.
- D. A price list may only be associated with a single user.

Correct Answer: AB

QUESTION 2

What is true of externally priced products functionality in Salesforce B2B Commerce?

- A. They do not apply Salesforce B2B Commerce pricing logic to the product.
- B. They do not leverage the CC Cart Line Item object.
- C. Ones with Line level coupons can be applied accounts.
- D. They have their own PDP.

Correct Answer: A

QUESTION 3

Which two statements are true regarding the proper setup of subscriptions?

Choose 2 answers

- A. There must be two CC pricelist items for each subscription, the upfront cost and recurring price.
- B. A business user can define a standard product and SubProdTerm can be defined to enable a customer to purchase a subscription.
- C. The storefront associated with the SPT will provide the entitlement needed to display the subscription in the catalog for the given customer.
- D. Only one SPTs can be defined for a subscription.

Correct Answer: AC



QUESTION 4

Which two price lists can be displayed for users?

Choose 2 answers

- A. Best Price
- B. Reverse Sequence
- C. Sequence
- D. List Price

Correct Answer: AD

QUESTION 5

Which three standard Salesforce Objects does Salesforce B2B Commerce use?

Choose 3 answers

- A. Product
- B. User
- C. Account
- D. Order
- E. Contact

Correct Answer: BCE

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