B 2B-COMMERCE-ADMINISTRATOR Q&As

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QUESTION 1

In what type of Salesforce construct are Storefront themes stored?

A. Visualforce Pages

B. Attachment

C. Static Resource

D. Custom Object

Correct Answer: C

QUESTION 2

What is true about the use of Product Specs?

A. They can be applied to accounts.

B. They can be Included as a condition to be tested on a promotion rule.

C. They can be used to define product specific pricing

D. A They can be used in the faceted search and/or displayed on the POP specifications tab.

Correct Answer: D

QUESTION 3

Which Salesforce B2B Commerce functionality enables Users to place orders on behalf of an account?

A. Account Sharing

B. Account Sets

C. Effective Account

D. Dynamic Pricelist

Correct Answer: C

QUESTION 4

Which two descriptions accurately describes a Kit Product Type?

Choose 2 answers

A. The pricing Kit Is determined by the products contained in the Kit

B. A Kit K constructed by the customer.

C. The pricing Kit price is determined by the price list item associated with the Kit.

D. A Kit Is a tightly related set of products.

Correct Answer: BC

QUESTION 5

Which three statements apply to display product specs on the Product Detail Page?

Choose 3 answers

A. Select the display Is Visible In Catalog on the Spec.

B. Add page section "spec-all to the Product Detail Page.

C. Assign a value to the spec for the given product.

D. You must set the PDP page configuration setting DSPspecs to TRUE for the storefront or globally.

E. The account group must be un-assigned to the customer.

Correct Answer: ABC

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