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QUESTION 1

The User Interface Settings can be adjusted for individual users.

- A. True
- B. False
- Correct Answer: B

QUESTION 2

Which of the following is an automated process your organization can use to approve records in Salesforce.com?

- A. Validation Process
- **B.** Approval Process
- C. Workflow Rules
- D. Record Types
- Correct Answer: B

QUESTION 3

Customizable Forecasting must be enabled for use with Custom Fiscal years.

A. True

B. False

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Correct Answer: A
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QUESTION 4

How many roles can you create for your org?

A. 200

- B. 300
- C. 500
- D. No Limit

Correct Answer: C



QUESTION 5

What are two purposes of the AppExchange? (Choose two.)

- A. Partners can download accounts and contacts to collaborate on sales deals.
- B. Support users can install the Salesforce Console for Service custom app.
- C. Customers can share and install apps published by Salesforce partners.
- D. Administrators can download and customize pre-built dashboards and reports.

Correct Answer: CD

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