



# ADX-201C<sup>Q&As</sup>

Administrative Essentials for New Admins in Lightning Experience +

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### QUESTION 1

An administrator at Ursa Major Solar is setting up Case Feed.

What should the Administrator consider?

- A. Chatter Feed tracking must be enabled for the case object.
- B. The Use Case Feed permission is automatically active for all profiles.
- C. The Service Cloud User feature license is required for Case Feed.
- D. By default, the Case Feed replaces the standard case detail page.

Correct Answer: A

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### QUESTION 2

Which of the following are not standard objects?

- A. Opportunities
- B. Solutions
- C. Job Applicants
- D. Accounts
- E. Campaigns

Correct Answer: C

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### QUESTION 3

What are the opportunity defaults when converting a lead to an opportunity?

- A. Stage Defaults to first option in the picklist, close date defaults to the last day in the quarter, and the amount defaults to blank
- B. Stage defaults to first option in the picklist, close date defaults to 3 months from conversion date, and amount defaults to blank
- C. User defines amount, close date, and stage upon conversion
- D. None of the above

Correct Answer: A

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### QUESTION 4



You can enable Chatter in your organization without updating to the new look and feel?

- A. True
- B. False

Correct Answer: B

Enabling Salesforce Chatter also enables the new user interface theme, which updates the look and feel of Salesforce.com.

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#### QUESTION 5

How are Cases assigned?

- A. Assignment Rule

Correct Answer: A

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