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QUESTION 1

How long does a backup data export remain on Salesforce CRM before it is automatically deleted?

- A. 12 hours
- B. 24 hours
- C. 48 hours

Correct Answer: B

QUESTION 2

What is true about a Role?

- A. Controls the level of visibility that users have to an org. data
- B. Role is required while creating Record types
- C. A user must be associated to one role
- D. A user may be associated to one role

Correct Answer: AD

QUESTION 3

Up to 25 custom lookup fields can be defined per object.

- A. True
- B. False

Correct Answer: A

QUESTION 4

Records and Record Detail Pages: SFDC lets me print list views for Accounts, Campaigns, Cases, Contacts, Leads, or Opportunities.

- A. True
- B. False

Correct Answer: A

QUESTION 5



All of the following are true about Default Sales Teams EXCEPT:

- A. Default Sales Teams are configured on a user record
- B. Default Sales Teams may be added manually to an opportunity record
- C. Default Sales Teams may be added automatically to an opportunity
- D. Default Sales Teams may be added manually to an account record

Correct Answer: A

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