



ADX-201^{Q&As}

Administrative Essentials for New Admins in Lightning Experience

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QUESTION 1

What is true about a Web-to-Lead?

- A. An online form to capture lead information
- B. Determines which Email Template to send to leads generated via Web-to-Lead
- C. Contains Rule Entries that determine criteria for determining
- D. Email Template response content published on your web site

Correct Answer: AD

QUESTION 2

Sales Managers want to capture an additional email address for Contact records. Which field property will ensure the proper format?

- A. Data Type
- B. Default Value
- C. Field-level Security
- D. Validation Rule

Correct Answer: A

QUESTION 3

Which statements are true about Cloud Scheduler?

- A. It is available in Group, Professional, Enterprise, Unlimited, and Developer Editions only.
- B. Cloud Scheduler is now enabled by default for all organizations.
- C. You can automatically see the New Meeting Request button on all eligible contact, lead, and person account detail pages.
- D. Meeting organizers can not use Cloud Scheduler to request meetings with customers, and have customers select preferred times before confirming the meeting.
- E. Administrators can add or remove the New Meeting Request button on multiple page layouts using the new Cloud Scheduler quick setup method.

Correct Answer: BCE

QUESTION 4



After a recent restructure of its Sales Department, Ursa Major Solar is having issues with records being omitted in the new Opportunity Report.

Which three questions should the Administrator ask to research this issue? (Choose three.)

- A. Do owners of all records have Roles and correct Territory Assignments?
- B. Do the records the sales managers expect to see match the filter criteria?
- C. Are records currently being shared with the sales manager?
- D. Have the owners of the records been frozen?
- E. Did the sales manager start from a copy or clone of an existing report?

Correct Answer: ABC

QUESTION 5

While Scheduling an email reports user specifies all except

- A. Specify a running user
- B. Link to report
- C. Specify a frequency
- D. Set start and end dates

Correct Answer: B

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