



ADX-201^{Q&As}

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QUESTION 1

Users can be deleted from salesforce.com

- A. True
- B. False

Correct Answer: B

QUESTION 2

A person account is different from business account because: (any 2)

- A. There is only one record type in person account
- B. There is no contact related list in person account
- C. There are no opportunities to a person account
- D. There are no leads converted here

Correct Answer: AB

QUESTION 3

When opening a case with Salesforce support, the case requestor is asked to include the Organization ID of the org with the issue.

Where in Salesforce Setup will an Administrator find the Salesforce Org ID?

- A. My Domain
- B. Setup Home
- C. Org Details
- D. Company Information

Correct Answer: D

Reference <https://taroworks.zendesk.com/hc/en-us/articles/203683594-Where-can-I-find-my-SalesforceOrganization-ID>

QUESTION 4

Unmanaged packages do not include locked components but can be upgraded?

- A. True



B. False

Correct Answer: B

QUESTION 5

On Lead Conversion a Lead Object Custom field cannot be mapped to Which Object custom field?

A. Account

B. Contacts

C. Case

D. Opportunity

Correct Answer: C

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