



ADX-201^{Q&As}

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QUESTION 1

Which one of these may be a controlling field and a dependant field?

- A. Custom picklist
- B. Standard picklist
- C. Standard checkbox
- D. Custom checkbox

Correct Answer: A

QUESTION 2

Which of the following special picklist fields are not available for record types because they're used exclusively for sales processes, lead processes, support processes, and solution processes

- A. Opportunity Stage
- B. Lead Status
- C. Case Status
- D. Solution Status
- E. Case Origin

Correct Answer: ABCD

QUESTION 3

Which of the following statements are true about Import wizard?

- A. You can import Accounts, contacts, leads, solutions and custom objects using the Import wizard
- B. You can work with both records of data and metadata
- C. When importing data file size cannot exceed 100 MB and each record in the file cannot be bigger than 400 KB
- D. Standard users can import up to 50000 account or contact records per session

Correct Answer: AC

QUESTION 4

If you give a user the "Weekly Data Export" permission, which is needed to export data, he or she has view access to all data that is exported and can see all custom objects and fields in the Weekly Export Service regardless of their other



profile settings.

A. True

B. False

Correct Answer: A

QUESTION 5

What does campaign influence allow a user to do?

A. View the entire campaign hierarchy.

B. Report on the campaigns that have contributed to an opportunity.

C. Summarize campaign member statistics on a campaign.

D. Adjust the percentage of influence each campaign has on an opportunity.

Correct Answer: B

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