



# ADX-201<sup>Q&As</sup>

Administrative Essentials for New Admins in Lightning Experience

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#### QUESTION 1

A company needs its customer service agents to collect and display different information on Case records based on whether customers are calling in with a question, product suggestion, or complaint.

Which three features should the System Administrator use to meet this goal? (Choose three.)

- A. Field level security
- B. Page layouts
- C. Permission sets
- D. Record types
- E. Support processes

Correct Answer: BDE

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#### QUESTION 2

Only 1 permission set can be assigned to a user.

- A. True
- B. False

Correct Answer: B

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#### QUESTION 3

Can the User Records be permanently deleted from the Salesforce.com?

- A. Yes
- B. No
- C. Depends on Profile Settings of the Administrator
- D. User Records can be archived so that they are available on request

Correct Answer: B

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#### QUESTION 4

What is the maximum length of any auto-number field?

- A. 20



B. 30

C. 40

D. 50

E. 60

Correct Answer: B

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#### QUESTION 5

In order to Enable Territory Management you should have:

A. Standard Profile

B. Customizable Forecasting

C. Enable Forecasting

D. All of the above

Correct Answer: B

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