



# ADVANCED-ADMINISTRATOR<sup>Q&As</sup>

Salesforce Certified Advanced Administrator

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### QUESTION 1

Cloud Kicks has a policy of closed opportunities being uneditable. At times, adjustments have to be made on the Opportunity for accounting reasons. In order to keep the original Opportunity's integrity, a custom object to track adjustments has been created. The users need a Roll-Up Summary field to track the number of adjustments.

How should the administrator accomplish this?

- A. Create a Master-Detail Relationship on opportunities.
- B. Create a Master-Detail Relationship field on adjustment
- C. Create a Lookup Relationship on opportunities.
- D. Create a Lookup Relationship field on adjustments.

Correct Answer: B

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### QUESTION 2

The director of sales wants to make sure that every opportunity has either a sales engineer or an account executive assigned to the deal.

How should the administrator meet this requirement?

- A. Write a validation rule that checks if the fields are blank and require that one of them of completed in order to save the opportunity.
- B. Create a different record type for deals with Sales Engineers and deals with Account Executives to capture one or the other.
- C. Require the Sales Engineer and the Account Executive lookup fields on the page layout.
- D. Assign a task to the owner if an opportunity is created without one of these fields filled out.

Correct Answer: A

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### QUESTION 3

Cloud Kicks wants to understand the implications of archived Activities.

Which two considerations should an administrator communicate regarding archived Activities? (Choose two.)

- A. Closed tasks created more than 365 days ago with no due date are archived.
- B. Events created more than 365 days ago are archived.
- C. Archived activities are deleted after 365 days.
- D. Events that ended more than 365 days ago are archived.



Correct Answer: AD

1.

Events that ended more than 365 days ago

2.

Closed tasks created more than 365 days ago (if they have no due date)

Reference: [https://help.salesforce.com/articleView?id=sf.activities\\_archived.htm&type=5](https://help.salesforce.com/articleView?id=sf.activities_archived.htm&type=5)

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#### QUESTION 4

While Seeing a case record that has a blank field even though that field is set as required on page layout. What may be possible reason for this kind of unexpected behavior?

- A. Workflow is used to close the record
- B. It is because of Validation
- C. Data entered through Dataloader
- D. Error in Salesforce

Correct Answer: C

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#### QUESTION 5

An administrator at AW Computing is trying to track the login history for a specific user. The AW Computing org has 150,000 users and multi-factor authentication (MFA) is enabled and enforced for all users. In reviewing the Identity Verification History data, the administrator is unable to find any information for the mentioned user. The user used to log in regularly but has been inactive this quarter. Which two reasons explain why the user's data is missing from Identity Verification History?

- Choose 2 answers
- A. Identity Verification History stores the last year's worth of data.
  - B. User belongs to a specific role for which identity verification data is not stored.
  - C. Up to 20,000 records of users' identity verification attempts are stored.
  - D. The last 6 months worth of data is stored in the Identity Verification History.

Correct Answer: CD

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