

ADVANCED-ADMINISTRATOR Q&As

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QUESTION 1

Universal containers uses a private sharing model for accounts. A user who owns an account record needs to temporarly grant delete access to this records associated contacts to another user. How can this be accomplished?

- A. Use the manual sharing button on the account.
- B. Transfer ownership of the account record to the user.
- C. Manually add the user to the account team.
- D. Add the user to the owner\\'s default account team

Correct Answer: B

QUESTION 2

AW Computers has enabled the feature for Contact to multiple Accounts. A rep is trying to remove the primary Account from a Contact but Is unable to do so. Theadministrator has already updated the page layout to no longer require an Account.

What could be the issue?

- A. A primary Account relationship Is required on a Contact regardless of the page layout settings.
- B. The Contact has Indirect relationships to other Accounts.
- C. The Account Contact relationship record needs to be deleted first In order to disassociate Contact from the Account.
- D. Private Contacts need to be enabled in Setup.

Correct Answer: A

QUESTION 3

AW Computing uses a custom Invoice object to track invoices related to accounts. The administrator wants to use roll-up summary fieldsto view high-level information at a glance on the account record.

Which two considerations should an administrator remember about roll-up summary fields?

Choose 2 answers

- A. Roll-up types include COUNT, SUM, and AVG.
- B. Roll-up summary fields are created on the master side of a master-detail relationship.
- C. Roll-up summary fields prevent the conversion of a master-detail relationship to a lookup.
- D. Rollup fields are calculated prior to save.

Correct Answer: BC

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QUESTION 4

The Marketing Manager has requested that a field be added to each account that displays the number of contacts associated with that account. The manager wants to use this field as part of an email marketing segmentation strategy. How can this requirement be met?

- A. Create a custom field on the account. Use a workflow rule to update the field when contacts are added or deleted.
- B. Create a custom field on the account. Use an Apex trigger to update the field when contacts are added or deleted.
- C. Create a custom formula field on the account using the count() function to count the number of related contacts.
- D. Create a roll-up summary field that counts the number of contacts and displays that count on the account.

Correct Answer: B

QUESTION 5

A user is trying to add a product to an opportunity and wants to select a price book to reflect the correct price for the customer. They are sure they have access to several different price books but the option to choose which one is missing. What should an administrator do to resolve the issue?

- A. Add the Choose Price Book button on the Detail section of the Product layout.
- B. Add the Choose Price Book button on the Product Related List of the Opportunity layout.
- C. Add the Choose Price Book buttonon the Lightning page.
- D. Add the Choose Price Book button on the Detail section of the Opportunity layout.

Correct Answer: B

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