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QUESTION 1

Cloud Kicks has an export of Order and Order Item data from an enterprise resource planning (ERP) system. The data must be imported into the Salesforce Order and Order Product objects, while maintaining the relationships in the data.

What are two ways the administrator should load the data?

Choose 2 answers

- A. Use an Upsert operation to load data.
- B. Use an Insert operation to load data.
- C. Replace the Salesforce record ID with the External ID.
- D. Map an External ID data value to the object.

Correct Answer: AD

QUESTION 2

A sales rep at AW Computing needs to give read/write access to an Account and related records to a teammate while the sales rep is on vacation. How could the administrator enable the sales rep to give record access to a colleague?

- A. Create an ownership-based sharing rule.
- B. Add the Manual Sharing button to the page layout.
- C. Include the rep on the Opportunity Team.
- D. Enable public groups for sharing.

Correct Answer: A

QUESTION 3

If Status field on Opportunity changes, other field should be updated. What would be the Workflow Formula?

- A. ISCHANGED(StageName)
- B. ISCHANGED(ISPICKVAL(StageName))
- C. ISCHANGED(ISPICKVAL(StageName, 'Changed'))
- D. ISPICKVAL(ISCHANGED(StageName))
- E. ISPICKVAL(StageName)

Correct Answer: A



QUESTION 4

A system admin found that there are accounts with the same name that are associated with contacts of the same name, too. What would be the sequence in merging these contacts into just one account?

- A. Merge contacts and then merge accounts
- B. Merge accounts. Contacts will be automatically merged.
- C. Merge accounts and then merge contact
- D. Its is not possible

Correct Answer: C

QUESTION 5

An administrator at Cloud Kicks has created a new custom Shoe object in the sandbox with two custom fields called Laces andFinish. The administrator is now preparing to deploy the entire custom object from the sandbox to the production instance.

What should the administrator do to ensure the custom object is property deployed to production?

- A. Add the custom object and fieldsto the change set.
- B. Manually create the custom objects and fields in production.
- C. Deploy the custom object and manually recreate the custom fields.
- D. Include the custom object in a change set.

Correct Answer: C

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