

# ADM-211<sup>Q&As</sup>

Administration Essentials for Experienced Admin

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#### **QUESTION 1**

Where is additional information about the Excel-Connector available?

- A. https://www.apexdevnet.com
- B. https://www.salesforce.com/developer
- C. Help and Training
- D. Ideas Exchange

Correct Answer: A

#### **QUESTION 2**

Which of the following are best practices towards enhancing productivity?

Select all that apply:

- A. Minimize clicks
- B. Inline editing
- C. Tagging
- D. Shortcuts
- E. Roll-up summaries
- F. Cross object formulas
- G. Hotkeys
- H. Auto complete lookups

Correct Answer: ABCDFGH

#### **QUESTION 3**

If a primary object on a custom report type is a custom object, what happens if the custom object is deleted?

- A. The custom report type will be deleted.
- B. The custom report type will not be deleted.
- C. The custom report type and any reports created from it will be automatically deleted.
- D. The custom report type will be deleted but any reports created from it will remain available.

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Correct Answer: C

#### **QUESTION 4**

When should Apex not be used?

Select all that apply:

- A. When adding visual elements to the UI
- B. When adding business logic that only applies when accessing data through the UI
- C. When you want to process multiple records at the same time
- D. When you add functionality lo an S-Control or composite app to process one record at a time.
- E. If you want to integrate with a third party system that does not support web services.

Correct Answer: ABDE

#### **QUESTION 5**

Describe the some symptoms of a sharing model that is too private.

Correct Answer: Check the answer in explanation.

1.

Lots of duplicate records

2.

Users consistently have to manually share records

3.

There are a large number of sharing rules

4.

Admins have lots of requests for more record access

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