# ADM-201<sup>Q&As</sup>

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Administration Essentials for New Admins

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**QUESTION 1**

Which statement is / are false for folders?

A. Access is defined either as Read or Read/Write

B. Access to folders does roll-up through role hierarchy

C. The document tab contains a control version capability

D. Access to folders does not roll-up through role hierarchy

Correct Answer: BC

**QUESTION 2**

What is Force.com Builder? Choose 3 answers:

A. Point-and-click customization tool

B. Group standard and custom tabs into new custom applications

C. Modify the applications to meet your needs ?(No- Coding)

D. Customize standard applications provided by Salesforce.com or build their own on-demand applications

E. Build custom Applications

Correct Answer: ACE

**QUESTION 3**

What statement is true regarding a custom field formula?

A. Not reference standard, custom, or other objects

B. Can contain formulas upto 4000 character

C. 4000 character is the limit on the compiled size of the formula

D. Formula can reference themselves

Correct Answer: C

**QUESTION 4**

Create ads that display on search engines is possible in Salesforce using:

A. MSN

B. Yahoo

C. AOL

D. Google

Correct Answer: D

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**QUESTION 5**

If a field on page layout is required and is read-only on FLS, what would the user experience on UI?

A. The user is able to enter value because it is required

B. The user is not able to edit it because it is read only

C. The user is not able to see it

D. The user is able to edit it but not able to save it

Correct Answer: B

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