



ADM-201^{Q&As}

Administration Essentials for New Admins

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QUESTION 1

Northern Trail Outfitters wants to initiate expense reports from Salesforce to the external HR system. This process needs to be reviewed by managers and directors. Which two tools should an administrator configure? Choose 2 answers

- A. Outbound Message
- B. Email Alert Action
- C. Approval Process
- D. Quick Action

Correct Answer: AC

QUESTION 2

The system administrator was testing workflow rules and needs to delete pending time-based workflow actions. How can he/she do this?

- A. Delete the workflow rule
- B. Deactivate the workflow rule
- C. Delete the actions in the Time-based Workflow queue
- D. Reset passwords for all users of the org
- E. None of the above

Correct Answer: C

QUESTION 3

Formula cannot reference any field that is restricted by Field level security

- A. True
- B. False

Correct Answer: B

QUESTION 4

When you click Printable view, the report will display in a print ready format in Excel?

- A. True
- B. False



Correct Answer: A

QUESTION 5

The system administrator needs to prevent telesales teams from logging into Salesforce outside of the office.

How will he/she do this?

- A. There is not way to do this
- B. Setup | Security Controls | Network Access and specify the team\\'s range of IP addresses
- C. Add the range of IP addresses to the team\\'s profile(s)
- D. Contact salesforce.com as this feature must be enabled

Correct Answer: C

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