



# SDM\_2002001050<sup>Q&As</sup>

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### QUESTION 1

Which are the five competence levels used in NSN?

A. - beginner

-basic

-intermediate

-advanced

-world-class

B. - initial

-basic

-intermediate

-advanced

-world-class

C. - initial

-basic

-intermediate

-professional

-world-class

D. - initial

-basic

-medium

-advanced

-world-class

Correct Answer: B

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### QUESTION 2

What are the components of Latest Estimate in PRS(Profitability Reporting System)?

A. Sales, Cost of Sales and Gross Profit.

B. Sales, Volumes and Cost of Sales.



- C. Actual results of the Previous Period.
- D. Baseline, ETC and EAC.

Correct Answer: A

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### QUESTION 3

What is the first step that a PM needs to do when a project KPI is showing a huge variation compared to previous periods?

- A. Verify if the data used for the KPI calculation is correct.
- B. Put on hold the rollout until the root cause of the deviation is analyzed
- C. Communicate the deviation to the project stakeholders
- D. Organize asap a meeting with project team.

Correct Answer: A

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### QUESTION 4

When does the PM need to update ROLLO with customer/project data?

- A. After the customer forecast is received.
- B. At year end.
- C. At least once a month, before period cut-off.
- D. Per STP.

Correct Answer: C

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### QUESTION 5

Which of the following information can NOT be extracted from Rollo?

- A. Volume of sites per project planned for the period.
- B. List of site names forecasted for the coming period.
- C. Actual number of sites integrated per technology.
- D. Accuracy metric of planned versus actual completed sites.

Correct Answer: B

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