

## SDM\_2002001040<sup>Q&As</sup>

SDM Certification - CARE

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#### **QUESTION 1**

The Care Plan should:

- A. always be considered as the latest document agreed with customer, overruling the contract.
- B. serve as a contract summary with no reference to other issues.
- C. have no power over the Care Contract, there should always be a proper disclaimer included in Care Plan.
- D. Always be kept confidential from Customer as it contains NSN specific service delivery details and other confidential information like contact lists.

Correct Answer: C

#### **QUESTION 2**

Who is responsible for identifying Care business opportunities and new up-selling possibilities?

- A. The Care Program Manager supported by the CT Head.
- B. The Care Program Manager supported by the FandC Controller.
- C. Multiple roles working in the Care Organization supported by the Care Program Manager.
- D. Care Program Coordinator if assigned, otherwise Care Program Manager.

Correct Answer: C

#### **QUESTION 3**

- A Care Program Manager has to enable a customer\\'s NOLS access. Who has to be involved?
- A. FandC and the CT must be involved.
- B. Legal and NOLS support is required to set up a separate agreement.
- C. This can be done by the Care Program Manager alone.
- D. This is an administrative task handled by NOLS support.

Correct Answer: B

#### **QUESTION 4**

What does SOX compliancy mean for an expired contract?

A. There is a legal requirement to gain written approval to continue service delivery without a valid contract in place.



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B. It is a legal requirement to gain written approval to continue service delivery if NSN neither has a contract nor a PO in place.

- C. SOX compliancy means that NSN is obliged to deliver services only if there are no significantly (>3 months) overdue payments from the customer.
- D. SOX compliancy means that if the customer is listed on the stock exchange and has failed to issue a PO towards NSN, Care needs to inform higher management without delay.

Correct Answer: A

#### **QUESTION 5**

What is an additional possible use of a well made Care Plan?

- A. It could serve as an induction document, helping to introduce new Care Team Members.
- B. It could substitute the contract in disputes with the customer after the serious outage.
- C. It can be used as a template for NI Project Plan creation.
- D. It could be used to facilitate financial forecasting and to consolidate price information.

Correct Answer: A

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