



# P2140-049<sup>Q&As</sup>

IBM Rational Focal Point Technical Sales Mastery Test v1

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### QUESTION 1

For Product Management, Rational Focal Point (RFP) provides three capabilities that are key to building the right products for the right markets at the right time. What is NOT one of the three key capabilities offered by RFP?

- A. automated idea capture
- B. value-based selection
- C. system modeling
- D. product investment visibility

Correct Answer: C

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### QUESTION 2

A software developer wants to keep key stakeholders updated on the progress of the product development without giving them behind-the-scenes access to the Focal Point database. Which feature of Rational Focal Point best meets these developer requirements?

- A. workspaces
- B. Priority Overview
- C. public homepage
- D. workspace export

Correct Answer: C

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### QUESTION 3

What is the function of the Comparison List when prioritizing elements?

- A. to show which elements have been compared the most and least
- B. to show the consistency of the prioritization
- C. to show all prioritizations for a given criterion
- D. to show how different users compared the same elements

Correct Answer: C

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### QUESTION 4

Rational Focal Point (RFP) helps customers with several types of detailed planning. However, RFP is NOT designed to help with which type of detailed planning?



- A. roadmap planning
- B. market planning
- C. resource planning
- D. release planning

Correct Answer: C

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#### QUESTION 5

What is NOT a step in the review process?

- A. review the Action List
- B. determine ownership of needed corrections
- C. prioritize the requirements
- D. estimate the consequences of unfulfilled checkpoints

Correct Answer: C

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