

P2140-049^{Q&As}

IBM Rational Focal Point Technical Sales Mastery Test v1

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QUESTION 1

Which feature of Rational Focal Point (RFP) allowsproduct ideas to be submitted from stakeholders who do not have access to the tool?

- A. direct email capture
- B. Lotus Sametime integration
- C. text message capture
- D. public Web forms

Correct Answer: A

QUESTION 2

Which feature of Rational Focal Point (RFP) is used to chart the results of Pairwise Comparisons?

- A. Prioritize
- B. Visualize
- C. Relational Graph
- D. Display
- Correct Answer: B

QUESTION 3

Rational Focal Point (RFP) helps customers with several types of detailed planning. However, RFP is NOT designed to helpwith which type of detailed planning?

- A. roadmap planning
- B. market planning
- C. resource planning
- D. release planning

Correct Answer: C

QUESTION 4

Which statement is NOT true about Rational Focal Point (RFP)?

A. RFP requires substantial programming to configure.



- B. RFP is 100% Web based.
- C. RFP is a prioritization engine.
- D. RFP adapts to the client processes.RFP adapts to the client processes.

Correct Answer: A

QUESTION 5

What is a characteristic of a view that hasactivated workflow in Rational Focal Point (RFP)?

- A. Attributes in the view are always visible, independent of the state.
- B. Workflow transitions can only be configured by Global Administrators.
- C. Users can only update the current state with defined transitions.
- D. It is possible to have several prerequisites that need to be fulfilled before transitions can be made.

Correct Answer: C

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