



MB7-842^{Q&As}

NAV 2009 Trade & Inventory

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QUESTION 1

You are the consultant on a Microsoft Dynamics NAV 2009 implementation. Your client has set up prepayments for customers and selected items. Sales order entry is completed by Customer Service Representatives (CSRs). During the sales order entry process, CSRs have the authority to negotiate the prepayment amounts. Your client has called to discuss the following scenario. The customer selected on the order has a prepayment percentage of 10. The first item selected does not have a prepayment percentage assigned; the second item has a prepayment percentage of 25. The total prepayment amount is 1561 LCY. The customer asks for a reduced prepayment amount; the CSR agrees to adjust the prepayment amount to 1400 LCY. Your client asks for your recommendation on the steps the CSR must take to adjust the prepayment amount.

What advice do you give to your client on the best, most efficient method of adjusting the prepayment amount for the Sales Order?

- A. On the Prepayment FastTab of the Sales Order, update the Prepayment Amount field to 1400.
- B. On the second line of the Sales Order, enter a Prepayment Amount of 1400.
- C. On the Prepayment FastTab of the Statistics page, update the Prepayment Amount field to 1400.
- D. On each line of the Sales Order, update the Prepayment Amount field to 700.

Correct Answer: C

QUESTION 2

When setting up Item Tracking Codes, users can determine many settings that control data entry requirements.

What data entry requirements can be controlled through setups on the Item Tracking Code Card? Choose the 3 that apply.

- A. Whether serial numbers or lot numbers are required for inbound transactions.
- B. Whether serial numbers or lot numbers are required for outbound transactions.
- C. Whether manual entry of warranty and expiration dates is required.
- D. Whether auto selection of serial and lot numbers according to FEFO is activated.

Correct Answer: ABC

QUESTION 3

From what documents can the Make Order function be used to create a Purchase Order?

- A. Purchase Quote and Purchase Blanket Order



- B. Purchase Invoice and Purchase Quote
- C. Purchase Quote and Purchase Return Order
- D. Purchase Blanket Order and Purchase Return Order

Correct Answer: A

QUESTION 4

What functions are available from the Actions menu on a Requisition Worksheet? Choose the 3 that apply.

- A. Calculate Plan
- B. Make Orders
- C. Drop Shipment, Get Sales Orders
- D. Carry Out Action Message

Correct Answer: ACD

QUESTION 5

for an item to be considered in supply planning when the Calculate Plan function is selected in the Requisition Worksheet, a Reordering Policy must be selected on the Item Card. What are the available Reordering Policies? Choose the 3 that apply.

- A. Fixed Reorder Quantity
- B. Minimum Quantity
- C. Order
- D. Lot-for-Lot

Correct Answer: ACD

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