



MB5-705^{Q&As}

Managing Microsoft Dynamics Implementations

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QUESTION 1

Which two activities are included in the Fit Gap and Solution Blueprint process flow? (Each correct answer presents part of the solution. Choose two.)

- A. Generate an implementation plan report.
- B. Lead requirements workshops with product demos.
- C. Conduct a project kickoff meeting.
- D. Configure a subset of business requirements.

Correct Answer: AD

A: Fit Gap Your business requirements will be analyzed by using a Fit Gap worksheet, which shows clearly how well your Microsoft Dynamics solution matches your business needs and your existing structures and systems. You will know how Microsoft Dynamics AX or Microsoft Dynamics CRM can be adapted to fulfill your technical and functional requirements. At the end of the Fit Gap process, our consultants will work closely with your business and IT team members to validate the findings and help determine the next steps in implementation.

D: Solution Blueprint Based on the Fit Gap findings, our consultants will prepare the Solution Blueprint, a comprehensive report on the conceptual and physical design of your solution. The report will provide clear guidance on how to meet your needs for systems integration, user interfaces, display graphics, and all the other factors that drive business performance. Finally, our consultants will present their findings and conclusions in person to key stakeholders at your enterprise and answer any questions that may arise. In sum, Fit Gap and Solution Blueprint will provide you with an analysis of how to customize and deploy your Microsoft Dynamics solution. In addition, the report will provide useful input for the next steps toward implementation.

QUESTION 2

You are a project manager for a technology consulting company. Your team is finalizing a commercial engagement proposal for presentation and sign-off. In conjunction with the engagement manager, you need to provide details for the proposal.

Which two details should you provide? (Each correct answer presents part of the solution. Choose two.)

- A. functional details
- B. project scope details
- C. technical details
- D. the licensing and service contract agreements
- E. the statement of work

Correct Answer: DE



QUESTION 3

As a project manager, you need to incorporate a change request into the project.

Which two tasks must be completed to correctly handle this request when you use the Microsoft Dynamics Sure Step Methodology? (Each correct answer presents part of the solution. Choose two.)

- A. Complete a customer review and approval.
- B. Complete a plan-do-check-act cycle.
- C. Complete a change request form.
- D. Complete a work breakdown structure.
- E. Complete a risk identification.

Correct Answer: AC

QUESTION 4

A company requirement dictates that all project management follows the guidelines in accordance with the Project Management Institute (PMI). You need to select the process group for the defining and refining of objectives. Which process group should you select?

- A. initiation
- B. controlling
- C. closing
- D. planning

Correct Answer: D

QUESTION 5

The diagnostic phase includes which two deliverables? (Each correct answer presents part of the solution. Choose two.)

- A. risk and issues register
- B. high-level project charter
- C. solution design document
- D. statement of work

Correct Answer: BD



Diagnostic Phase Purpose To gather enough information to define the high-level project charter and make a confident proposal for the implementation phases. The Diagnostic phase starts during the sales process and ends with an accepted proposal and statement of work (SOW) for the next part of the implementation project. The major deliverable for this phase is the SOW and the Budgetary Estimate Proposal.

Deliverables

(B) High-Level Project Charter High-Level Project Plan (D) Statement of Work Budgetary Estimate Proposal [Optional] Decision Accelerator Deliverables, including Customer Reports Milestones

Customer accepts the SOW and the Budgetary Estimate Proposal, including the high-level project charter and high-level project plan.

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