



MB2-868^{Q&As}

Microsoft Dynamics CRM 2011 Applications

Pass Microsoft MB2-868 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.passapply.com/MB2-868.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Microsoft
Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





QUESTION 1

In Microsoft Dynamics CRM 2011, you need to display all opportunities and account names of your accounts and a sum of the revenue of the opportunities. What should you do?

- A. In the Report Wizard, create a report with a primary record type of Accounts and a related record type of Opportunities (Potential Customer). Display the account name and the revenue of the opportunities.
- B. Create an opportunity view that displays the revenue of the opportunities and the account name.
- C. In the Report Wizard, create a report with a primary record type of Opportunities and a related record type of Accounts (Potential Customer). Display the revenue of the opportunities and the account name.
- D. Create an account view that displays the account name and the revenue of the opportunities of the accounts.

Correct Answer: A

QUESTION 2

In Microsoft Dynamics CRM 2011, which field is required to create a manual campaign response?

- A. Response Code
- B. Parent Campaign
- C. Customer
- D. Channel

Correct Answer: B

QUESTION 3

In Microsoft Dynamics CRM 2011, you need to reschedule an existing service activity to a new date and time. What should you do?

- A. Close the existing service activity as No Show, and then create a new service activity.
- B. From the service calendar, copy the service activity to a new service activity.
- C. Close the existing service activity as Cancelled, and then click Reschedule.
- D. From the service calendar, choose the service activity, and then click Reschedule.

Correct Answer: D

QUESTION 4

In Microsoft Dynamics CRM 2011, what is a unit group?



- A. a set of measurements in which a product is available
- B. a way to define the product that will be used as a substitution if another product is unavailable
- C. a way to bundle two or more products together
- D. a way to organize multiple price lists

Correct Answer: A

QUESTION 5

A company uses Microsoft Dynamics CRM 2011. You need to ensure that a specific customer is always offered afternoon service appointments with the customer's preferred service technician. Each service technician is a Microsoft Dynamics CRM 2011 user. What should you do?

- A. On the customer's account, set the service preferences for preferred time and preferred user.
- B. On the preferred user's record, set the service preference for the account and the preferred work hours.
- C. Create a service with a selection rule listing the preferred user. Change the preferred user's work hours to the afternoon.
- D. Create a service with a selection rule listing the preferred user. Add a service restriction on the user for the morning hours.

Correct Answer: A

[MB2-868 PDF Dumps](#)

[MB2-868 VCE Dumps](#)

[MB2-868 Practice Test](#)



To Read the [Whole Q&As](#), please purchase the [Complete Version](#) from [Our website](#).

Try our product !

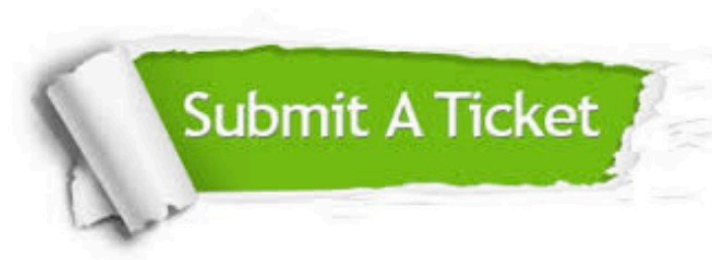
100% Guaranteed Success
100% Money Back Guarantee
365 Days Free Update
Instant Download After Purchase
24x7 Customer Support
Average 99.9% Success Rate
More than 800,000 Satisfied Customers Worldwide
Multi-Platform capabilities - Windows, Mac, Android, iPhone, iPod, iPad, Kindle

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications.
You can view Vendor list of All Certification Exams offered:

<https://www.passapply.com/allproducts>

Need Help

Please provide as much detail as possible so we can best assist you.
To update a previously submitted ticket:



 One Year Free Update Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.	 Money Back Guarantee To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.	 Security & Privacy We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.
---	---	--

Any charges made through this site will appear as Global Simulators Limited.
All trademarks are the property of their respective owners.
Copyright © passapply, All Rights Reserved.