M2180-651^{Q&As}

IBM PureApplication System Sales MasteryTest v1

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QUESTION 1

Optimized, deployable application patterns from over a hundred leading Independent Software Vendor (ISV) partners can be downloaded via the _____.

A. IBM PureApplicationTM Management Console

B. IBM Image Construction and Composition Tool

C. IBM Partner Profiling System

D. IBM PureSystemsTM Centre

Correct Answer: D

QUESTION 2

Which patterns offer highly automated deployments using expert patterns, business policy-driven elasticity, and are built specifically for the cloud environment?

A. OS Images for Existing Software Patterns

B. Virtual Application Patterns

C. Virtual System Patterns

D. Hybrid Patterns

Correct Answer: B

QUESTION 3

The IBM PureApplicationTM System resources are "virtualized and pooled," which means they are _____.

A. Cloud ready

B. Patterned

C. Optimized

D. Component redundant

Correct Answer: A

QUESTION 4

Which of the following is NOT a capability of the IBM PureApplicationTM System?

A. Includes all the infrastructure and middleware application services needed for web applications

B. Enables dynamic customization for seamless growth

C. Has built-in workload elasticity to handle changes in demand

D. Runs transactional databases in native mode

Correct Answer: D

QUESTION 5

Most IBM PureApplicationTM System whiteboard conversations will have unique outcomes, but the most desired and logical next step in the sales process is which of the following options?

A. An agreement to move forward with a PureExperience offer

B. A purchase order

C. Another whiteboard discussion with the line of business leaders

D. An Express Business Value Assessment (BVA)

Correct Answer: A

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