M2050-653^{Q&As}

IBM Emptoris Strategic Supply Management Sales Mastery Test v1

Pass IBM M2050-653 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.passapply.com/M2050-653.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by IBM Official Exam Center

QUESTION 1

Which of the following is not one of the Sourcing value props?

A. Increased productivity run more events, faster time to benefit

B. Accelerate the Sourcing decision process

C. Generate more savings

D. 360 degree supplier visibility

Correct Answer: C

QUESTION 2

Of the following reasons a customer would choose Emptoris, which one does not apply:

A. Drive compliance to corporate and regulatory standards

B. Procure-to-pay functionality

C. Save lots of cash

D. Manage business risk

Correct Answer: B

QUESTION 3

Which of the following is NOT a way to enable risk mitigation and contract compliance?

A. Search periodically on contracts which are under review

B. Enforce and track spend against contract

C. Proactively manage key milestones via alerts

D. Enforce use of preferred languages and terms via approvals

Correct Answer: C

QUESTION 4

A customer would NOT use Spend Analysis to:

A. Find savings opportunities

B. Negotiate rates with suppliers

C. Prioritize opportunities into waves

D. Identify low-hanging fruit

Correct Answer: D

QUESTION 5

From a point-of-entry perspective, Spend Analysis can be positioned to the prospect as:

A. A document management approach

B. Ability to manage all of the rate variability and work completion tracking

C. A way to give them some spend visibility and provide the basis for proving the value of procurement

D. Capture savings fast

Correct Answer: D

[Latest M2050-653 Dumps](#)   [M2050-653 PDF Dumps](#)   [M2050-653 Practice Test](#)

To Read the Whole Q&As, please purchase the Complete Version from Our website.

Try our product !

100% Guaranteed Success
100% Money Back Guarantee
365 Days Free Update
Instant Download After Purchase
24x7 Customer Support
Average 99.9% Success Rate
More than 800,000 Satisfied Customers Worldwide
Multi-Platform capabilities - Windows, Mac, Android, iPhone, iPod, iPad, Kindle

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications.
You can view Vendor list of All Certification Exams offered:

https://www.passapply.com/allproducts

Need Help

Please provide as much detail as possible so we can best assist you.
To update a previously submitted ticket:

Any charges made through this site will appear as Global Simulators Limited.
All trademarks are the property of their respective owners.
Copyright © passapply, All Rights Reserved.