



# HP2-E59<sup>Q&As</sup>

Introduction to Selling Servers, Storage, Networking and Services

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#### QUESTION 1

Your customer, a regional bank, is purchasing network solutions to support their 24-hour online banking services. Which HP Care Pack should you recommend?

- A. 4-hour proactive support with 24x7 coverage
- B. Only the amount of coverage that offsets the cost of one day of downtime
- C. 6-hour reactive support
- D. Standard warranty

Correct Answer: A

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#### QUESTION 2

What is the minimum/basic level of HP support recommended for HP servers?

- A. HP Proactive Select
- B. HP Proactive Care
- C. HP Datacenter Care
- D. HP Collaborative Support

Correct Answer: B

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#### QUESTION 3

Which of the four pillars of HP ProLiant server capabilities gives HP ProLiant Gen8 servers the ability to provide significantly more compute power per watt over previous generation servers?

- A. Proactive server support
- B. Integrated lifecycle automation
- C. Automated energy optimization
- D. Dynamic workload acceleration

Correct Answer: C

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#### QUESTION 4

Which end of the HP networking portfolio continuum matches businesses in the Starting Out phase of the HP Just Right IT (JRIT) maturity model?



- A. HP Technology Services
- B. HP FlexNetwork
- C. HP SmartConnect
- D. HP OfficeConnect

Correct Answer: C

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#### QUESTION 5

Your customer is in the business expansion stage of the Just Right IT (JRIT) maturity model and wants to enlarge a call center. Which server is likely to be the best solution for this customer?

- A. HP ProLiant MicroServer Gen8
- B. HP ProLiant DL350p
- C. HP ProLiant MicroServer
- D. HP ProLiant ML350e

Correct Answer: B

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