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QUESTION 1

What is one way that the implementation of HP Converged Infrastructure will benefit a company's data center?

- A. It allows the IT staff to upgrade the infrastructure devices, server software, and SAN without any downtime
- B. It delivers speed and agility so uptime targets are met and Service Level Agreements (SLAs) are maintained
- C. It provides thick provisioning for storage helping businesses to double vital storage volumes
- D. It allows companies to compartmentalize servers, SANs, and network infrastructure devices so they can be managed more easily

Correct Answer: B

HP Converged Infrastructure: (Study guide p.22) Simplifying and aligning IT to the speed of the business Fully integrated converged systems and accelerating the deployment of all our customers' top initiatives in virtualization, cloud, collaboration, and Big Data Deliver speed and agility Ensure uptime targets are met and SLAs maintained Lower costs and risks Allow IT staff time for innovation

QUESTION 2

How is HP distinguishing itself in the server market?

- A. Its FlexFabric servers segment storage and traditional data traffic to serve each more effectively
- B. Its Thin Provisioning ProLiant Technology consolidates more compute power in an efficient form factor
- C. Its Moonshot servers pool every resource possible, delivering powerful services very efficiently
- D. Its MicroServers offer high performance and availability in a very small form factor

Correct Answer: C

QUESTION 3

Which benefit does HP 3PAR Thin Provisioning technologies provide?

- A. A highly efficient backup and restore solution that uses federated deduplication
- B. A high-speed network that uses a simple, flat topology
- C. A single-pane-of-glass management solution for provisioning networks, storage, and servers
- D. A lower cost storage solution that uses as few as half the disks

Correct Answer: D

Reference: <http://www8.hp.com/us/en/products/storage-software/product-detail.html?oid=5044622#!tab=features> (first



bullet on the page)

QUESTION 4

What differentiates HP Technology Services from its competitors' services?

- A. Expedited problem resolution for mission-critical devices, improving response times by 15%
- B. Health check scans to determine the state of devices
- C. Assigned technical experts, who are responsible for problems until they are completely resolved
- D. multiple contracts and points of contact that cover all the company's resources

Correct Answer: A

QUESTION 5

What is a distinct value of HP storage solutions for customers with a small IT group?

- A. HP deduplication technologies minimize the amount of data that administrators need to manage.
- B. HP embeds energy optimization technologies within all storage systems, saving maintenance costs.
- C. HP can offer converged storage, networking, and server solutions with integrated management.
- D. HP 3PAR thin provisioning technologies automatically deploy data protection across the data center.

Correct Answer: A

HP Storage innovations include:

HP Thin Technologies

HP StoreOnce Deduplication - Federated de-duplication

Enterprise Backup

HP StoreOnce deduplication designed at HP Labs, features a consistent, high-performance architecture and over 50 patented innovations.

HP StoreOnce uses a single deduplication engine, delivering the first federated deduplication solution in the industry.

HP StoreOnce can be used to deduplicate data on application or backup servers before transferring it to the backup system, without the need to rehydrate that data. This more efficient approach optimizes backup processes, eliminates wasted resources, reduces network bandwidth costs, improves backup throughput and simplifies management.



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