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QUESTION 1

HP Networking FlexBranch solutions address the needs of organizations with branch offices. What are two primary needs of these organizations? (Select two.)

- A. Taking advantage of new applications to reduce complexity and cost
- B. Centralizing services while improving performance and availability
- C. Increasing security measures while deploying services locally across many locations
- D. shifting to distributed branch solutions that reduce costs
- E. Adding complexity to the branch infrastructure to respond to increased customer demand

Correct Answer: BC

QUESTION 2

Match each description of a business to the appropriate stage in the Small Business growth path.

The company is forming silos. It needs more reliable servers and storage.

The company is consolidating silos. It needs virtualized storage and networks.

The company uses cost as the main buying criteria.

Hot Area:

The company is forming silos. It needs more reliable servers and storage.

Starting Out	
Building Momentum	
Business Expansion	

The company is consolidating silos. It needs virtualized storage and networks.

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Correct Answer:



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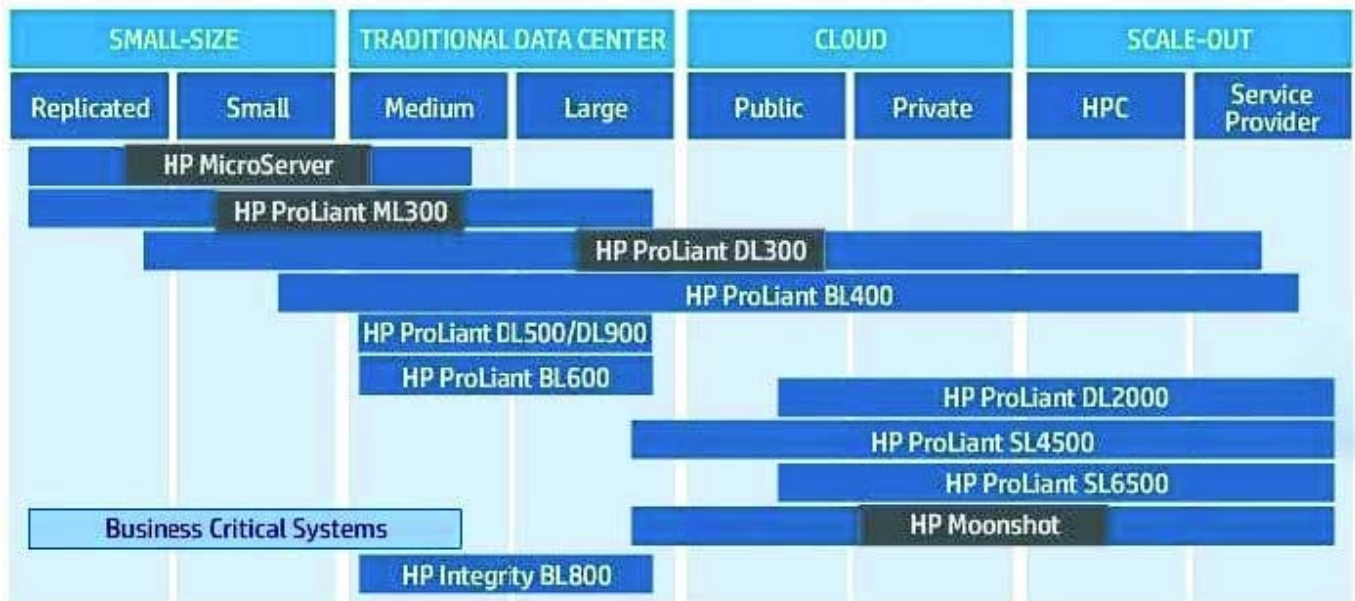
Building momentum Firmly in growth mode adding employees, customers, facilities, manufacturing Building trusted advisor status with vendors The need to scale IT easily and non-disruptively Increased need for storage, servers, Infrastructure as a Service, availability and reliability Use speed and agility as decision criteria Growth of on-premise IT due to more applications and users May have dedicated IT generalists in-house Need integrated security and disaster recovery Looking at analytics and BI Forming business unit silos of information Business expansion Growth now means multiple sites, products, and customers Has more formal vendor relations with more interaction points Has more applications and IT infrastructure There is a potential need for blade servers or cloud computing Includes a small team of IT generalists on-premise Reliability and uptime are a priority Has an advanced security infrastructure Requires more analytics and Business Intelligence (BI) Needs virtualized storage and networks Wants a more rigorous DR/BC Requires system integration Wants to consolidate business silos Includes trained and certified staff

QUESTION 3

A discount camera distribution wholesaler has 35 warehouses. The wholesaler uses a scale-out web farm for its Internet sales portal, and redundancy for the web site is currently based on inexpensive nodes. The wholesaler is experiencing rapid growth as it expands into new countries. Which HP server family best meets this customer's needs?

- A. HP Integrity BL800
- B. HP ProLiant BL400
- C. HP Moonshot
- D. HP ProLiant SL6500

Correct Answer: C



<http://www.brightsideofnews.com/2014/05/06/hp-moonshot-using-arm-64-bit-soc/>

QUESTION 4

A customer recently experienced downtime when the IT staff updated an application and the new version of the application caused conflicts in their environment. The senior IT management is concerned that this situation might re-occur with other products in the company's network environment.

Which HP Support Service would you suggest to address this concern?

- A. HP Foundation Care with Personalized Option
- B. HP Technology Service
- C. HP Proactive Care
- D. HP Foundation Care

Correct Answer: C

<http://www8.hp.com/h20195/v2/GetPDF.aspx%2F4AA0-8605EEE.pdf> (p.2)

QUESTION 5

Which phases are included in the Services Life Cycle? (Select two.)

- A. Implementation
- B. Administration
- C. Design



D. Site Visit

E. Hardware Recycle

Correct Answer: BC

Reference: <http://www.resultspositive.com/uploads/news/files/implementing-iti-v3.pdf> (page 2)

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